REP HEADLINE# 6373941 TRF# 336830 \$\$\$ UNAPPROVED REV #1 \$\$\$ REP: TEL# 703 528 7800 CREDIT ADVISORY: AGENC ORDER WORKSHEET

AGENCY CREDIT RISK !!!

HARRIS REPORT FROM REP FAX# 703 528 7880

CHANGES *** WFTV-TV *** OCT16/12 12.42

ADV # ORDER # AGY # 2712 CITY TAX FLIGHT DATES OCT16/12 PRDCT CONNIE MACK/SENATE EST#600 COMMENTS: (LINE, ORDER, INVOICE) AGY. NAME MCLAUGHLIN & ASSOCIATES ADV. NAME POLI/C MACK-NRSC/R/SEN/FL STATE TAX OCT22/12 WK-1 ALEXANDRIA, 919 PRINCE STREET CONTRACT # 6373941 VA 22314 CO-OP BILLING NEEDED BUYER NAME MARIANNE CAMPBELL CLASS: NATL. SALES PRSN WA- JOE KNAUER REP.# OFF.# 6556 SALESMAN # LOCAL DATE OCT16/12 REGIONAL 12.42

REP: M1 OK'D, SEE LN 32 TO LENA FOR JULIE TTLS RTS

PLS CFM, THX 10/16

FRIENDS OF CONNIE MACK

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

					: LINE
PROGRAM: NEWS ORD COM1: DUE TO FBALL NO NOON NEWS ON 10/20 THIS IS A MAKE-GOOD FOR OCT20 ON LINE-27 FOR 1 SPOT/WK	32	PROG	27		:LINE#:REP :C
	A 13		S 1200N-1230P	AGENCY ADVERTISER CODE = AGENCY EST# = 600 AGENCY PRODUCT CODE =	#: CD:
	1200N-1230P				TIME PERIOD
	30		30		: LGTH : SEC
					EC:
	\$600.00		\$600.00		RATE
	10/2		10/20		
	/21				START
	10/21		10/20		
	21		20		END :
	Н		0		END :SPTS: WEEK DATE : /WK: INVT
					WEEK
	SUN		SAT		" "
					DAYS
	۲		0		:TOTL:

REP HEADLINE# 6373941 T TRF# 336830 REP: TEL# 703 528 7800 FAX# 703 528 7880 CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET

HARRIS REPORT FROM REP **CHANGES** *** WFTV-TV *** OCT16/12 12.42

:LINE#:REP :CD: OCT/12 STATION MAKEGOOD OFFERS: OK'D :LINE#: : 101800.00 BUY#27 TIME PERIOD MISSED: SAT/1200N-1230P OFFER: SUN/1200N-1230P CMT: DUE TO FBALL NO NOON NEWS ON 10/20 : LGTH : SEC : OCT20 START DATE END :SPTS: WEEK : DATE : /WK: INVT : 30S CONTRACT TOTAL TOTAL SPOTS \$600.00 PLS ADVISE. (OCT16/12) 101800.00 :TOTL:

MARKET TOTALS \$215,410 WFTV 47% WKMG 23% WESH 24% WOPX 0% WRDQ 0% WOFL 6% WKCF 0% WRBW 0% CABL 0%

DEMOS- RA35+* SVC- NSI

P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE L-LENGTH M-MAKEGOOD N-PROGRAM NAME